# Introduction to Vermont's Equalization Study & Certified Sales

# Division of Property Valuation and Review Vermont Department of Taxes

## **2018 Course Training Materials**

http://tax.vermont.gov/municipal-officials/ (802) 828-5860

Tax.listered@vermont.gov



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#### II. Ratio Study Basics

All sales to be included in the sales study must meet: sales from the last 3 years, verified "Arms-Length" transactions, and sufficient amount of data to be able to stratify.

The formula used:

#### Assessed Value / Sales Price = Calculated Ratio

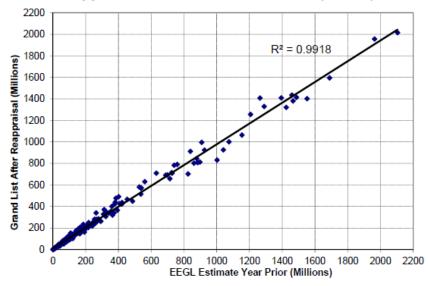
With the Data Set calculate: measures of central tendency, uniformity in the results, and analyze the results for sampling errors.

Assumption 1: same assessment practices for sold and unsold properties

Assumption 2: assessed values and sale prices are independent opinions of value

# Study Predicts Market Value





The following graph represents:

- Each point represents two independent estimates of a town's grand list value,
- Degree of association measured by R- Squared a value of 1.0 or 100% would indicate perfect predictability; 0 would mean no relationship,
- The value in excess of 99% suggests an extremely high level of association, and
- Towns can use ratio studies to fine tune CAMA models for individual properties

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### III. Sales Report

#### **Ratios**

Compare listed values to sales price for individual ratios, group ratios and overall Level of Appraisal ratios. This can be entered or exported, arranged, sorted, calculated and maintained using an excel spreadsheet.

| ate of Ven                           | State of Vermont-Property Valuation and Review   | and Review                                | Certif   | red San                      | Certified Sales Report  | ,   | ***Equalize                                 | ***Equalization Study - 2001                    | F002  |
|--------------------------------------|--|---|--|------------------------------|---|---|---|---|---|
| Sampleville                          | 1001   |   |  | Sam Sample                   | N.  | sale<br>Listed                                  | Sales Between: 4/1/98 and 3/31/01<br>ted    | 1,1/98 and 3.                                   | /31/01  |
| Doc ID                               | Grantee  | Grantor                                   | Location   | Acreage                      | Property Class  | ŝale Date                                       | Johns                                       | Assess Patio                                    | Town Class Cat  |
| Category<br>2000070909<br>1998040101 | MHL :Mobile Home/la<br>WRIGHT CHRISTIE STAPLE<br>ALLEN JOHN STAPLE   | tome/la<br>STAPLE GEORGE<br>STAPLE GEORGE | 2 MAIN STREET<br>12 MAIN STREET  | 6.10<br>0.55                 | Mobile Home<br>Mobile Home  | 9/02/00   | 45,000 40,700 90.44<br>12,000 21,200 126.67 | 700 90.44                                       | , ,<br>, ii,<br>, ii,   |
| TOTAL FOR                            |  | <i>.</i>                                  |  | 6.65                         |   |   | 57,000 61,900                               | 006   |   |
|                                      | Mobile Home/la CATEGORY STATESTICS;  | CATEGORY STA                              | 1  | sgory Sample                 | NO Category Sample Valid: 90% confident that true aggregate ratio is within 10% of sample ratio | ot irue aggregate                               | e ratio is withi                            | 10% of sampl                                    | e ratio   |
| 61                                   | Transactions   | -   | LIMITS ESTABLIS  | SHED BY                      | LIMITS ESTABLISHED B Y ORIGINAL SALES DATA  | DATA  | RATIOS                                      | OI-NO2 Put                                      | RATIOS and CONFIDENCE INTERVALS   |
|                                      | Avarage Sales Price<br>Avarage Listed Value  |   |  | rtile Volue<br>Sie Volue     |   |   | 2   | Data)<br>Low 90 Percent  <br>Hi90 Percent Va    | r Data)<br>Low 90 Percent Volue of Aggregata<br>Hi90 Percent Value of Aggregata |
| 133.56 A                             | Atsrigs kans<br>Median Ratio   |   |  | Volus<br>r Low Limit         |   | ow Outliers                                     |   | Aggregate Ratio<br>Number of Low Cutliers       | Sutliers  |
|                                      | Low Ratio<br>High Ratio  |   |  | r High Limit<br>ne Low Limit | O Number of Hi Outflers<br>O Number of Low Extrem   | Number of Hi Outliers<br>Number of Low Extremes | 00  | Number of Hi Outliers<br>Number of Low Extremes | otliers<br>Extremes   |
| 35.28<br>0 A                         | COD<br>Namber of Transv with Assessment Rution = 1.00  | smont Ration = 1.00                       | Third ingravity to some of the control of the contr |                              | CANTERNAS   | r cxirarias                                     |   | Notices of ALEXIBILITY                          | Section 1.  |
| * Extre                              | ** Extremes are not used in the final calculation if it is an extreme for the grouping that the ratio is derived | sed in the fin                            | al calculation i   | if it is a                   | n extreme for   | the group                                       | ping tha                                    | the rat   | io is derived   |
|                                      |  | * 1                                       | ie. Class.<br>** Outliers are  | cateque sent y               | ie, Class, Category or Town<br>** Outliers are sent verification forms                          | <u>sur</u>                                      |   |   |   |
| Friday July                          | July 20, 2001  |   |  |                              |   |   |   |   | Page 3 of 4   |
|                                      |  |   |  |                              |   |   |   |   |   |

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|   |  |                                       |                   | do                          | tified .  | Finol Co.                               | Certified Final Commitation Sheet       | n Shoot  |                  |                                 | ı.                              |        |                                    |
|---|--|---------------------------------------|-------------------|-----------------------------|---|---|---|--|------------------|---------------------------------|---------------------------------|--------|------------------------------------|
| State of Vermont-Property Valuation and Review  | renty Valuatio                                     | n and Revi                            | ,EH               | j<br>i                      |   |   |   |  |                  | r e e                           | ***Equalization Study - 2001    | ruay - | 2002                               |
|   |  |                                       |                   |                             |   |   |   |  | / 0000'52)       | / ,9203) + (33,000              | _                               | 8913)  | .8913) = 118,520                   |
| ***Sampleville  |  | 1001                                  |                   |                             |   |   |   | }  |                  |                                 | F                               | •      |                                    |
| School District ID: 0001  | Cet  | Category Proj<br>Cou                  | Property E        | Eb Form 411<br>Listed Value | €USE<br>Value   | Education<br>Listed Yolus<br>Excl. CUSE | NonApproved<br>Exemptions               | Municipal<br>Listed Value<br>Excl. CUSE              | Applied<br>Rutio | Education<br>Equalized<br>Value | Municipal<br>Equalized<br>Value | \      | Meroge LV<br>Incl St.<br>Exemption |
|   | П  | æ                                     | <del></del> >     | 42,000                      | 0   | 42,000                                  |   |  |                  | 45,637                          | 45,637                          | \°     | 42,000                             |
|   | 61 m   | 22 =                                  | 6J =              | 108,000                     | 33,000  | 75,000                                  | 00                                      |  |                  | 118,520                         | 118,520 7                       | 00     | 54,000                             |
|   | n 4  | MH.                                   | ٠ ۵               | onias<br>O                  | 9 0   | ook's                                   |   | 000,02   | 94,03            | 25,732                          | 21,/32                          | 9 0    | ON O                               |
|   | - 10   | 2                                     | , <del>-</del> -1 | 79,000                      | 0   | 79,000                                  |   | 79,07  | 92.0             | 35.B42                          | 35,342                          | 0      | 29,000                             |
|   |  | 72                                    | 0                 | 0                           | 0   | 0                                       |   |  |                  | 0                               | ٥                               | 0      | 0                                  |
|   |  | WWO<br>COWW                           | ٠,                | 159,000                     | ۰ ۰   | 159,000                                 | 0                                       | 159,00   | 95.0             | 172,770                         | 172,770                         | 0      | 159,000                            |
|   | <b>.</b>   | 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 | - c               | 0000036                     | 0.0   | 420,000                                 |   | 0  |                  |                                 | 0 227                           | 00     | 0 00                               |
|   | , <del>5</del>                                     |                                       | 4 64              | 125,000                     | 0 0   | 125,000                                 |   |  | 92.29            | 135.516                         | 135 516                         | 00     | 125,000                            |
|   | #  | 9                                     | 0                 | 0                           | 0   | C                                       |   |  |                  | 0                               | 0                               | 0      | 0                                  |
|   | 12   | FRA                                   | r-1               | 137,000                     | 0   | 137,000                                 |   | •  |                  | 148,865                         | 148,865                         | ٥      | 137,000                            |
|   |  | ATP.                                  | ₩.                | 20,000                      | 0   | 20,000                                  |   | 20,00  | 92.6             | 21,732                          | 21,732                          | 0      | 20,000                             |
|   |  | 900%                                  | 0 (               | <u> </u>                    | ۰ ۵   | 0                                       | 0                                       |  | 0                | a i                             | 0                               | 0      | ٥                                  |
|   | 2  | MISC                                  | ٥                 | 0 000                       | 0 6   | 0 22                                    |   |  |                  | 0 0                             | 0                               | ٥      | 0                                  |
|   |  |                                       | ٧                 | 830,000                     | 33,000  | 000'767                                 | ٥                                       | 797,00   |                  | 900,569                         | 699006                          |        |                                    |
| PERSONAL PROPERTY:  | Gebies<br>Inventory:                               |                                       |                   |                             |   | 119,000<br>Inventory Exempt             | mpt                                     | 00   | 100,00           | 000/611                         | 00                              |        |                                    |
|   | Machinery and Equip:                               | ard Equip:                            |                   |                             |   | Mand Gi Exempt                          | ŧ.                                      | 0  |                  | Ċ                               | Đ                               |        |                                    |
| TOTAL PERSONAL  |  |                                       |                   |                             |   |   | <u> </u>                                | 0  |                  | ٥                               | ٥                               |        |                                    |
| 2441 and 950503141  |  |                                       |                   |                             | •   | 210                                     | į.                                      | 207 000  | 1                | 4 000 623                       | 077 000                         |        |                                    |
| PAOPEATY:   |  |                                       |                   |                             | -   | 7 636                                   | g                                       | Pan Car  |                  | 600,510,1                       | 600'nns                         |        |                                    |
| Exemptions (Voted before June 30, 1997)<br>Stubilization Agreements (Voted Setzre June 30,1997)<br>Exemptions (Voted offer June 30, 1997) | June 30, 1997)<br>Voted before Ju<br>uns 30, 1997) | me 30,1997)                           |                   | . ,                         |   |   |   |  |                  | Exempt<br>Exempt<br>0           | 000                             |        |                                    |
|   |  |                                       | <i>ل</i> ـــا     | 830,000                     | 3+119,000   | 000'646 = 0                             | = 830,000+119,000 = 949,000 / 1,019,669 | [ <u>"</u> ]   |                  |                                 |                                 |        |                                    |
| Stabilization Agreements (Voted after 30,1997)  | Voted after 3D,                                    | 1997)                                 | BRAN              | BRAND TOTALS                | •   | 916,000                                 | 900                                     | 797,000  | 93.07            | 1,019,559                       | 699,006                         | 2.77   | Tewnwide                           |
| EFFECTIVE TAX RATES (EQUALIZED):<br>Municpol Tax Rate:<br>School Tax Rate:  | X RATES (BQU)<br>ats:                              |                                       | 0.4968            | Total 5<br>Total 4          | Total School Taxes Assessad:<br>Total Municipal Taxes Assessed: | Assessad:<br>es Assessed:               | 1,8761.50                               | Carified to County Treasurer:<br>Certified to State: | county Treas     | urer:                           | 1,019,700                       |        | 903                                |

#### Sales Analysis

#### LEVEL OF APPRAISAL / ASSESSMENT CALCULATION

| R1 30306 06/18/2008 \$300,000 \$229,500 76.50% 22.85  R1 20201 11/09/2008 \$99,500 \$95,300 95.78% 3.57  R1 20202 10/24/2009 \$90,900 \$96,300 105.94% 6.59  R1 30307 08/20/2009 \$125,000 \$57,700 46.16% 53.19  R2 45674 04/22/2009 \$230,000 \$228,500 99.35% 00.00  R2 45674 04/22/2009 \$189,000 \$165,200 87.41% 11.94  R2 42413 08/03/2009 \$210,000 \$180,200 81.91% 17.44  R2 425679 09/09/2008 \$110,000 \$87,000 79.09% 20.26  R2 45453 05/19/2009 \$215,000 \$140,700 65.44% 33.91  R2 12121 04/01/2009 \$190,000 \$190,600 100.32% .97  R2 88806 06/16/2008 \$354,000 \$355,600 100.45% 1.10  R2 45671 06/29/2009 \$471,000 \$472,300 100.28% .93  W1 11113 08/01/2009 \$152,000 \$148,000 97.37% 1.98  V1 23232 08/21/2009 \$152,000 \$148,000 97.37% 1.98  V1 23232 08/21/2009 \$515,000 \$144,800 97.37% 1.98  V2 12128 08/31/2009 \$64,000 \$66,400 103.75% 4.40  V2 12128 08/31/2009 \$545,000 \$144,800 99.86% .51  WOOD 11115 08/31/2008 \$39,000 \$50,000 \$66.400 103.75% 4.40  V2 12128 08/31/2009 \$545,000 \$144,800 99.86% .51  WOOD 11115 08/31/2008 \$59,500 \$50,700 85.21% 14.14  MISC 29287 04/29/2009 \$25,000 \$314,000 62.78% 36.57  WOOD 11115 08/31/2008 \$39,900 \$50,000 103.00% 3.65  MISC 64632 02/13/2008 \$59,500 \$50,700 85.21% 14.14  MISC 29287 04/29/2009 \$25,000 \$33,700 134.80% 35.45  MISC 64632 02/13/2008 \$39,900 \$57,600  MISC 78790 07/08/2008 \$49,900 \$57,600  MISC 78790 07/08/2008 \$40,800 \$57,600  MISC 78790 07/08/2008 \$40 | CATEGORY  | PARCEL | SALE DATE  | SALE PRICE  | LISTED      | ASSESS RATIO         | ABS DEV FROM MEDIAN    |
|--|-----------|--------|------------|-------------|-------------|----------------------|------------------------|
| R1 20201 11/09/2008 \$99,500 \$95,300 95.78% 3.57  R1 20202 10/24/2009 \$90,900 \$96,300 105.94% 6.59  R1 30307 08/20/2009 \$125,000 \$57,700 46.16% 53.19  R2 45674 04/22/2009 \$230,000 \$528,500 99.35% 00.00  R2 54321 03/27/2009 \$189,000 \$165,200 87.41% 11.94  R2 42413 08/03/2009 \$220,000 \$180,200 81.91% 17.44  R2 45679 09/09/2008 \$110,000 \$87,000 79.99% 20.26  R2 45453 05/19/2009 \$215,000 \$140,700 65.44% 33.91  R2 12121 04/01/2009 \$190,000 \$190,600 100.32% .97  R2 89806 06/16/2008 \$354,000 \$355,600 100.45% 1.10  R2 45671 06/29/2009 \$471,000 \$472,300 100.28% .93  MHL 45673 08/13/2009 \$60,000 \$63,200 105.33% 5.99  V1 11113 08/01/2009 \$150,000 \$127,800 85.20% 14.15  V2 1116 06/12/2009 \$64,000 \$66,400 103.75% 4.40  V2 12128 08/31/2009 \$145,000 \$144,800 99.86% .51  V2 23269 06/12/2009 \$209,000 \$131,200 62.78% 36.57  WOOD 1115 08/31/2009 \$25,000 \$33,700 134.80% 35.45  MISC 29287 04/29/2009 \$25,000 \$33,700 134.80% 35.45  MISC 90967 05/01/2009 \$30,000 \$30,900 103.00% 3.65  MISC 78790 07/08/2008 \$49,900 \$57,600 115.43% 16.08  Total Listed Value / Total Sale Price = LOA  Total Listed Value / Total Sale Price = LOA  |           |        |            |             | VALUE       |                      |                        |
| R1 20202 10/24/2009 \$90,900 \$96,300 105.94% 6.59  R1 30307 08/20/2009 \$125,000 \$57,700 46.16% 53.19  R2 45674 04/22/2009 \$230,000 \$228,500 99.35% 00.00  R2 54321 03/27/2009 \$189,000 \$165,200 87.41% 11.94  R2 42413 08/03/2009 \$220,000 \$180,200 81.91% 17.44  R2 45679 09/09/2008 \$110,000 \$87,000 79.09% 20.26  R2 45453 05/19/2009 \$215,000 \$140,700 65.44% 33.91  R2 12121 04/01/2009 \$190,000 \$190,600 100.32% .97  R2 89806 06/16/2008 \$354,000 \$355,600 100.45% 1.10  R2 45671 06/29/2009 \$471,000 \$472,300 100.28% .93  MHL 45673 08/13/2009 \$60,000 \$63,200 105.33% 5.99  V1 11113 08/01/2009 \$152,000 \$148,000 97.37% 1.98  V1 23232 08/21/2009 \$150,000 \$127,800 85.20% 14.15  V2 11116 06/12/2009 \$64,000 \$66,400 103.75% 4.40  V2 12128 08/31/2009 \$145,000 \$144,800 99.86% .51  V2 23269 06/12/2009 \$209,000 \$131,200 62.78% 36.57  WOOD 11115 08/31/2008 \$59,500 \$50,700 85.21% 14.14  MISC 29287 04/29/2009 \$25,000 \$33,700 133.80% 35.45  MISC 64632 02/13/2009 \$25,000 \$33,700 134.80% 35.45  MISC 90967 05/01/2009 \$25,000 \$33,700 115.43% 16.08  SUM \$3,563,800 \$3,194,000  MEDIAN 99.35%  COUNT 237  TOTAL DEV 369.52  AVG DEV 16.07  | <i>R1</i> | 30306  | 06/18/2008 | \$300,000   | \$229,500   | 76.50%               | 22.85                  |
| R1 30307 08/20/2009 \$125,000 \$57,700 46.16% 53.19  R2 45674 04/2/2009 \$230,000 \$228,500 99.35% 00.00  R2 54321 03/27/2009 \$189,000 \$165,200 87.41% 11.94  R2 42413 08/03/2009 \$220,000 \$180,200 81.91% 17.44  R2 45679 09/09/2008 \$110,000 \$87,000 79.09% 20.26  R2 45453 05/19/2009 \$215,000 \$140,700 65.44% 33.91  R2 12121 04/01/2009 \$190,000 \$190,600 100.32% .97  R2 89806 06/16/2008 \$354,000 \$355,600 100.45% 1.10  R2 45671 06/29/2009 \$471,000 \$472,300 100.28% .93  MHL 45673 08/13/2009 \$60,000 \$63,200 105.33% 5.99  V1 11113 08/01/2009 \$152,000 \$148,000 97.37% 1.98  V1 23232 08/21/2009 \$150,000 \$127,800 85,20% 14.15  V2 11116 06/12/2009 \$64,000 \$66,400 103.75% 4.40  V2 12128 08/31/2009 \$150,000 \$144,800 99.86% .51  V2 23269 06/12/2009 \$209,000 \$131,200 62.78% 36.57  WOOD 11115 08/31/2008 \$59,500 \$40,800 163.20% 63.85  MISC 64632 02/13/2009 \$25,000 \$40,800 163.20% 63.85  MISC 90967 05/01/2009 \$25,000 \$33,700 134.80% 35.45  MISC 90967 05/01/2009 \$25,000 \$33,700 134.80% 35.45  MISC 90967 05/01/2009 \$30,000 \$57,600 115.43% 16.08  SUM \$3,563,800 \$3,194,000  Total Listed Value / Total Sale Price = LOA  Total Listed Value / Total Sale Price = LOA  | <i>R1</i> | 20201  | 11/09/2008 | \$99,500    | \$95,300    | 95.78%               | 3.57                   |
| R2 45674 04/22/2009 \$230,000 \$228,500 99.35% 00.00  R2 54321 03/27/2009 \$189,000 \$165,200 87.41% 11.94  R2 42413 08/03/2009 \$220,000 \$180,200 81.91% 17.44  R2 45679 09/09/2008 \$110,000 \$87,000 79.09% 20.26  R2 45453 05/19/2009 \$215,000 \$140,700 65.44% 33.91  R2 12121 04/01/2009 \$190,000 \$190,600 100.32% .97  R2 89806 06/16/2008 \$354,000 \$355,600 100.45% 1.10  R2 45671 06/29/2009 \$471,000 \$472,300 100.28% .93  MHL 45673 08/13/2009 \$60,000 \$63,200 105.33% 5.99  V1 11113 08/01/2009 \$150,000 \$148,000 97.37% 1.98  V1 23232 08/21/2009 \$150,000 \$127,800 85.20% 14.15  V2 11116 06/12/2009 \$64,000 \$66,400 103.75% 4.40  V2 12128 08/31/2009 \$145,000 \$144,800 99.86% .51  V2 23269 06/12/2009 \$209,000 \$131,200 62.78% 36.57  WOOD 11115 08/31/2008 \$59,500 \$50,700 85.21% 14.14  MISC 29287 04/29/2009 \$25,000 \$40,800 163.20% 63.85  MISC 64632 02/13/2009 \$25,000 \$33,700 134.80% 35.45  MISC 90967 05/01/2009 \$30,000 \$57,600 103.00% 3.65  MISC 78790 07/08/2008 \$49,900 \$57,600 105.33% 16.08  ***    COUNT   | R1        | 20202  | 10/24/2009 | \$90,900    | \$96,300    | 105.94%              | 6.59                   |
| R2 54321 03/27/2009 \$189,000 \$165,200 87.41% 11.94  R2 42413 08/03/2009 \$220,000 \$180,200 81.91% 17.44  R2 45679 09/09/2008 \$110,000 \$87,000 79.09% 20.26  R2 45453 05/19/2009 \$215,000 \$140,700 65.44% 33.91  R2 12121 04/01/2009 \$190,000 \$190,600 100.32% .97  R2 89806 06/16/2008 \$354,000 \$355,600 100.45% 1.10  R2 45671 06/29/2009 \$471,000 \$472,300 100.28% .93  MHL 45673 08/13/2009 \$60,000 \$63,200 105.33% 5.99  V1 11113 08/01/2009 \$150,000 \$148,000 97.37% 1.98  V1 23232 08/21/2009 \$150,000 \$127,800 85.20% 14.15  V2 11116 06/12/2009 \$64,000 \$66,400 103.75% 4.40  V2 12128 08/31/2009 \$145,000 \$144,800 99.86% .51  V2 23269 06/12/2009 \$209,000 \$131,200 62.78% 36.57  WOOD 11115 08/31/2008 \$59,500 \$50,700 85.21% 14.14  MISC 29287 04/29/2009 \$25,000 \$40,800 163.20% 63.85  MISC 64632 02/13/2009 \$25,000 \$33,700 134.80% 35.45  MISC 90967 05/01/2009 \$30,000 \$31,900 103.00% 3.65  MISC 78790 07/08/2008 \$49,900 \$57,600 115.43% 16.08  ***  ***  ***  ***  ***  ***  ***  | R1        | 30307  | 08/20/2009 | \$125,000   | \$57,700    | 46.16%               | 53.19                  |
| R2       42413       08/03/2009       \$220,000       \$180,200       81.91%       17.44         R2       45679       09/09/2008       \$110,000       \$87,000       79.09%       20.26         R2       45453       05/19/2009       \$215,000       \$140,700       65.44%       33.91         R2       12121       04/01/2009       \$190,000       \$190,600       100.32%       .97         R2       89806       06/16/2008       \$354,000       \$355,600       100.45%       1.10         R2       45671       06/29/2009       \$471,000       \$472,300       100.28%       .93         MHL       45673       08/13/2009       \$60,000       \$63,200       105.33%       5.99         V1       11113       08/01/2009       \$152,000       \$148,000       97.37%       1.98         V1       23232       08/21/2009       \$150,000       \$127,800       85.20%       14.15         V2       11116       06/12/2009       \$64,000       \$66,400       103.75%       4.40         V2       12128       08/31/2009       \$145,000       \$144,800       99.86%       .51         V2       23269       06/12/2009       \$250,000       \$30,000 <td>R2</td> <td>45674</td> <td>04/22/2009</td> <td>\$230,000</td> <td>\$228,500</td> <td>99.35%</td> <td>00.00</td>   | R2        | 45674  | 04/22/2009 | \$230,000   | \$228,500   | 99.35%               | 00.00                  |
| R2       45679       09/09/2008       \$110,000       \$87,000       79.09%       20.26         R2       45453       05/19/2009       \$215,000       \$140,700       65.44%       33.91         R2       12121       04/01/2009       \$190,000       \$190,600       100.32%       .97         R2       89806       06/16/2008       \$354,000       \$355,600       100.45%       1.10         R2       45671       06/29/2009       \$471,000       \$472,300       100.28%       .93         MHL       45673       08/13/2009       \$60,000       \$63,200       105.33%       5.99         V1       11113       08/01/2009       \$152,000       \$148,000       97.37%       1.98         V1       23232       08/21/2009       \$150,000       \$127,800       85.20%       14.15         V2       11116       06/12/2009       \$64,000       \$66,400       103.75%       4.40         V2       12128       08/31/2009       \$145,000       \$144,800       99.86%       .51         V2       23269       06/12/2009       \$20,000       \$50,000       85.21%       14.14         MISC       29287       04/29/2009       \$25,000       \$33,700 <td>R2</td> <td>54321</td> <td>03/27/2009</td> <td>\$189,000</td> <td>\$165,200</td> <td>87.41%</td> <td>11.94</td>  | R2        | 54321  | 03/27/2009 | \$189,000   | \$165,200   | 87.41%               | 11.94                  |
| R2       45453       05/19/2009       \$215,000       \$140,700       65.44%       33.91         R2       12121       04/01/2009       \$190,000       \$190,600       100.32%       .97         R2       89806       06/16/2008       \$354,000       \$355,600       100.45%       1.10         R2       45671       06/29/2009       \$471,000       \$472,300       100.28%       .93         MHL       45673       08/13/2009       \$60,000       \$63,200       105.33%       5.99         V1       11113       08/01/2009       \$152,000       \$148,000       97.37%       1.98         V1       23232       08/21/2009       \$150,000       \$127,800       85.20%       14.15         V2       1116       06/12/2009       \$64,000       \$66,400       103.75%       4.40         V2       12128       08/31/2009       \$145,000       \$144,800       99.86%       .51         V2       23269       06/12/2009       \$209,000       \$131,200       62.78%       36.57         WOOD       11115       08/31/2008       \$59,500       \$50,700       85.21%       14.14         MISC       29287       04/29/2009       \$25,000       \$33,700 </td <td>R2</td> <td>42413</td> <td>08/03/2009</td> <td>\$220,000</td> <td>\$180,200</td> <td>81.91%</td> <td>17.44</td>   | R2        | 42413  | 08/03/2009 | \$220,000   | \$180,200   | 81.91%               | 17.44                  |
| R2         12121         04/01/2009         \$190,000         \$190,600         100.32%         .97           R2         89806         06/16/2008         \$354,000         \$355,600         100.45%         1.10           R2         45671         06/29/2009         \$471,000         \$472,300         100.28%         .93           MHL         45673         08/13/2009         \$60,000         \$63,200         105.33%         5.99           V1         11113         08/01/2009         \$152,000         \$148,000         97.37%         1.98           V1         23232         08/21/2009         \$150,000         \$127,800         85.20%         14.15           V2         11116         06/12/2009         \$64,000         \$66,400         103.75%         4.40           V2         12128         08/31/2009         \$145,000         \$144,800         99.86%         .51           V2         23269         06/12/2009         \$209,000         \$131,200         62.78%         36.57           WOOD         11115         08/31/2008         \$59,500         \$50,700         85.21%         14.14           MISC         29287         04/29/2009         \$25,000         \$30,000         \$30,900   | R2        | 45679  | 09/09/2008 | \$110,000   | \$87,000    | 79.09%               | 20.26                  |
| R2       89806       06/16/2008       \$354,000       \$355,600       100.45%       1.10         R2       45671       06/29/2009       \$471,000       \$472,300       100.28%       .93         MHL       45673       08/13/2009       \$60,000       \$63,200       105.33%       5.99         V1       11113       08/01/2009       \$152,000       \$148,000       97.37%       1.98         V1       23232       08/21/2009       \$150,000       \$127,800       85.20%       14.15         V2       11116       06/12/2009       \$64,000       \$66,400       103.75%       4.40         V2       12128       08/31/2009       \$145,000       \$144,800       99.86%       .51         V2       23269       06/12/2009       \$209,000       \$131,200       62.78%       36.57         WOOD       11115       08/31/2008       \$59,500       \$50,700       85.21%       14.14         MISC       29287       04/29/2009       \$25,000       \$40,800       163.20%       63.85         MISC       90967       05/01/2009       \$30,000       \$33,700       134.80%       35.45         MISC       78790       07/08/2008       \$49,900       \$57,6  | R2        | 45453  | 05/19/2009 | \$215,000   | \$140,700   | 65.44%               | 33.91                  |
| R2       45671       06/29/2009       \$471,000       \$472,300       100.28%       .93         MHL       45673       08/13/2009       \$60,000       \$63,200       105.33%       5.99         V1       11113       08/01/2009       \$152,000       \$148,000       97.37%       1.98         V1       23232       08/21/2009       \$150,000       \$127,800       85.20%       14.15         V2       11116       06/12/2009       \$564,000       \$66,400       103.75%       4.40         V2       12128       08/31/2009       \$145,000       \$144,800       99.86%       .51         V2       23269       06/12/2009       \$209,000       \$131,200       62.78%       36.57         WOOD       11115       08/31/2008       \$59,500       \$50,700       85.21%       14.14         MISC       29287       04/29/2009       \$25,000       \$33,700       134.80%       35.45         MISC       90967       05/01/2009       \$30,000       \$30,900       103.00%       3.65         MISC       78790       07/08/2008       \$49,900       \$57,600       115.43%       16.08         ***             IOA       89.62%       \$3,194,000/3,563,800  | R2        | 12121  | 04/01/2009 | \$190,000   | \$190,600   | 100.32%              | .97                    |
| MHL         45673         08/13/2009         \$60,000         \$63,200         105.33%         5.99           V1         11113         08/01/2009         \$152,000         \$148,000         97.37%         1.98           V1         23232         08/21/2009         \$150,000         \$127,800         85.20%         14.15           V2         11116         06/12/2009         \$64,000         \$66,400         103.75%         4.40           V2         12128         08/31/2009         \$145,000         \$144,800         99.86%         .51           V2         23269         06/12/2009         \$209,000         \$131,200         62,78%         36.57           WOOD         11115         08/31/2008         \$59,500         \$50,700         85.21%         14.14           MISC         29287         04/29/2009         \$25,000         \$40,800         163.20%         63.85           MISC         90967         05/01/2009         \$30,000         \$33,700         134.80%         35.45           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           **           LOA         89.62%           MEDIAN         <  | R2        | 89806  | 06/16/2008 | \$354,000   | \$355,600   | 100.45%              | 1.10                   |
| V1         11113         08/01/2009         \$152,000         \$148,000         97.37%         1.98           V1         23232         08/21/2009         \$150,000         \$127,800         85.20%         14.15           V2         11116         06/12/2009         \$64,000         \$66,400         103.75%         4.40           V2         12128         08/31/2009         \$145,000         \$144,800         99.86%         .51           V2         23269         06/12/2009         \$209,000         \$131,200         62.78%         36.57           WOOD         11115         08/31/2008         \$59,500         \$50,700         85.21%         14.14           MISC         29287         04/29/2009         \$25,000         \$40,800         163.20%         63.85           MISC         90967         05/01/2009         \$30,000         \$33,700         134.80%         35.45           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           **         LOA         89.62%         3,194,000         3,194,000/3,563,800 =89.62 LOA         70tal Listed Value / Total Sale Price = LOA           **         AVG DEV         16.07         16.07   | R2        | 45671  | 06/29/2009 | \$471,000   | \$472,300   | 100.28%              | .93                    |
| V1         23232         08/21/2009         \$150,000         \$127,800         85.20%         14.15           V2         11116         06/12/2009         \$64,000         \$66,400         103.75%         4.40           V2         12128         08/31/2009         \$145,000         \$144,800         99.86%         .51           V2         23269         06/12/2009         \$209,000         \$131,200         62.78%         36.57           WOOD         11115         08/31/2008         \$59,500         \$50,700         85.21%         14.14           MISC         29287         04/29/2009         \$25,000         \$40,800         163.20%         63.85           MISC         64632         02/13/2009         \$25,000         \$33,700         134.80%         35.45           MISC         90967         05/01/2009         \$30,000         \$30,900         103.00%         3.65           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           **         LOA         89.62%         3,194,000/3,563,800 =89.62 LOA         700/49,900= Individual Ratio         3,194,000/3,563,800 =89.62 LOA         700/41 Listed Value / Total Sale Price = LOA  | MHL       | 45673  | 08/13/2009 | \$60,000    | \$63,200    | 105.33%              | 5.99                   |
| V2         11116         06/12/2009         \$64,000         \$66,400         103.75%         4.40           V2         12128         08/31/2009         \$145,000         \$144,800         99.86%         .51           V2         23269         06/12/2009         \$209,000         \$131,200         62.78%         36.57           WOOD         11115         08/31/2008         \$59,500         \$50,700         85.21%         14.14           MISC         29287         04/29/2009         \$25,000         \$40,800         163.20%         63.85           MISC         64632         02/13/2009         \$25,000         \$33,700         134.80%         35.45           MISC         90967         05/01/2009         \$30,000         \$30,900         103.00%         3.65           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           **         LOA         89.62%         3,194,000/3,563,800 =89.62 LOA           TOTAL DEV         369.52           AVG DEV         16.07   | V1        | 11113  | 08/01/2009 | \$152,000   | \$148,000   | 97.37%               | 1.98                   |
| V2         12128         08/31/2009         \$145,000         \$144,800         99.86%         .51           V2         23269         06/12/2009         \$209,000         \$131,200         62.78%         36.57           WOOD         11115         08/31/2008         \$59,500         \$50,700         85.21%         14.14           MISC         29287         04/29/2009         \$25,000         \$40,800         163.20%         63.85           MISC         64632         02/13/2009         \$25,000         \$33,700         134.80%         35.45           MISC         90967         05/01/2009         \$30,000         \$30,900         103.00%         3.65           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           ***         LOA         89.62%         89.62%         3,194,000/3,563,800 =89.62 LOA         700/49,900= Individual Ratio         3,194,000/3,563,800 =89.62 LOA         700 LOA         700 LOA         369.52         AVG DEV         16.07         16.07         700 LISTED LOA  | V1        | 23232  | 08/21/2009 | \$150,000   | \$127,800   | 85.20%               | 14.15                  |
| V2         23269         06/12/2009         \$209,000         \$131,200         62.78%         36.57           WOOD         11115         08/31/2008         \$59,500         \$50,700         85.21%         14.14           MISC         29287         04/29/2009         \$25,000         \$40,800         163.20%         63.85           MISC         64632         02/13/2009         \$25,000         \$33,700         134.80%         35.45           MISC         90967         05/01/2009         \$30,000         \$30,900         103.00%         3.65           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           SUM         \$3,563,800         \$3,194,000         57,600/49,900= Individual Ratio         3,194,000/3,563,800 =89.62 LOA           MEDIAN         99.35%         Total Listed Value / Total Sale Price = LOA           TOTAL DEV         369.52           AVG DEV         16.07   | V2        | 11116  | 06/12/2009 | \$64,000    | \$66,400    | 103.75%              | 4.40                   |
| WOOD         11115         08/31/2008         \$59,500         \$50,700         85.21%         14.14           MISC         29287         04/29/2009         \$25,000         \$40,800         163.20%         63.85           MISC         64632         02/13/2009         \$25,000         \$33,700         134.80%         35.45           MISC         90967         05/01/2009         \$30,000         \$30,900         103.00%         3.65           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           SUM         \$3,563,800         \$3,194,000         \$7,600/49,900= Individual Ratio         3,194,000/3,563,800=89.62 LOA           MEDIAN         99.35%         7000/49,900= Individual Ratio         3,194,000/3,563,800=89.62 LOA           TOTAL DEV         369.52         AVG DEV         16.07  | V2        | 12128  | 08/31/2009 | \$145,000   | \$144,800   | 99.86%               | .51                    |
| MISC         29287         04/29/2009         \$25,000         \$40,800         163.20%         63.85           MISC         64632         02/13/2009         \$25,000         \$33,700         134.80%         35.45           MISC         90967         05/01/2009         \$30,000         \$30,900         103.00%         3.65           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           **         SUM         \$3,563,800         \$3,194,000         \$7,600/49,900= Individual Ratio           LOA         89.62%         MEDIAN         99.35%         700/49,900= Individual Ratio  | V2        | 23269  | 06/12/2009 | \$209,000   | \$131,200   | 62.78%               | 36.57                  |
| MISC         64632         02/13/2009         \$25,000         \$33,700         134.80%         35.45           MISC         90967         05/01/2009         \$30,000         \$30,900         103.00%         3.65           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           **         SUM         \$3,563,800         \$3,194,000         57,600/49,900= Individual Ratio           LOA         89.62%         3,194,000/3,563,800 =89.62 LOA           MEDIAN         99.35%         Total Listed Value / Total Sale Price = LOA           TOTAL DEV         369.52           AVG DEV         16.07   | WOOD      | 11115  | 08/31/2008 | \$59,500    | \$50,700    | 85.21%               | 14.14                  |
| MISC         90967         05/01/2009         \$30,000         \$30,900         103.00%         3.65           MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           **         SUM         \$3,563,800         \$3,194,000         57,600/49,900= Individual Ratio           LOA         89.62%         MEDIAN         99.35%         3,194,000/3,563,800 =89.62 LOA           COUNT         23         TOTAL DEV         369.52         Total Listed Value / Total Sale Price = LOA           AVG DEV         16.07         16.07         16.07         16.07  | MISC      | 29287  | 04/29/2009 | \$25,000    | \$40,800    | 163.20%              | 63.85                  |
| MISC         78790         07/08/2008         \$49,900         \$57,600         115.43%         16.08           **         SUM         \$3,563,800         \$3,194,000         57,600/49,900= Individual Ratio           LOA         89.62%         3,194,000/3,563,800 = 89.62 LOA           MEDIAN         99.35%         Total Listed Value / Total Sale Price = LOA           TOTAL DEV         369.52           AVG DEV         16.07   | MISC      | 64632  | 02/13/2009 | \$25,000    | \$33,700    | 134.80%              | 35.45                  |
| **   | MISC      | 90967  | 05/01/2009 | \$30,000    | \$30,900    | 103.00%              | 3.65                   |
| ** LOA 89.62%  MEDIAN 99.35%  COUNT 23  TOTAL DEV 369.52  AVG DEV 16.07  | MISC      | 78790  | 07/08/2008 | \$49,900    | \$57,600    | 115.43%              | 16.08                  |
| NEDIAN   99.35%   COUNT   23   TOTAL DEV   369.52   AVG DEV   16.07  | ·         |        | SUM        | \$3,563,800 | \$3,194,000 | 57,600/49,900= Indi  | vidual Ratio           |
| MEDIAN         99.35%           COUNT         23           TOTAL DEV         369.52           AVG DEV         16.07  |           | **     | LOA        |             | 89.62%      | 2 404 000 (2 500 00  | n -00 C2 LOA           |
| TOTAL DEV 369.52  AVG DEV 16.07  |           |        | MEDIAN     |             | 99.35%      | 3,194,000/3,563,800  | J =89.62 LUA           |
| AVG DEV 16.07  |           |        | COUNT      |             | 23          | Total Listed Value / | Total Sale Price = LOA |
|  |           |        | TOTAL DEV  |             | 369.52      |                      |                        |
| COD 16.17  |           |        | AVG DEV    |             | 16.07       |                      |                        |
|  |           |        | COD        |             | 16.17       |                      |                        |

<sup>\*</sup>Individual Ratio= Listed Value/Sales Price = highlight cell/highlight cell (then copy command down entire column)

for each column (listed value and sales price) type in =sum(highlight all columns)

<sup>\*</sup>Level of Appraisal = Total Listed Value/Total Sales Price

<sup>\*</sup>Copy categories to individual worksheets (pages in spreadsheet) by clicking on Insert and then Worksheet, then go to the bottom tabs and right click to rename the tab.

<sup>\*</sup>Then highlight all sales info for that category and copy to the second worksheet (page).

<sup>\*</sup>Then set up your calculations for that page of information similar to this.

<sup>\*</sup>Median-type in =Median (highlight ratio cells).

<sup>\*</sup>Count- type in =Count (highlight any column with values)

<sup>\*</sup>Add a column for Absolute Deviation from the Median- in first cell of this column type in =ABS (highlight your ratio cell-Median cell)

<sup>\*</sup>Put a dollar sign in between the letter of the cell and the number (for Median) to tell it to repeat this cell.

<sup>\*</sup>Then you can copy this formula using copy and paste all the way down the column.

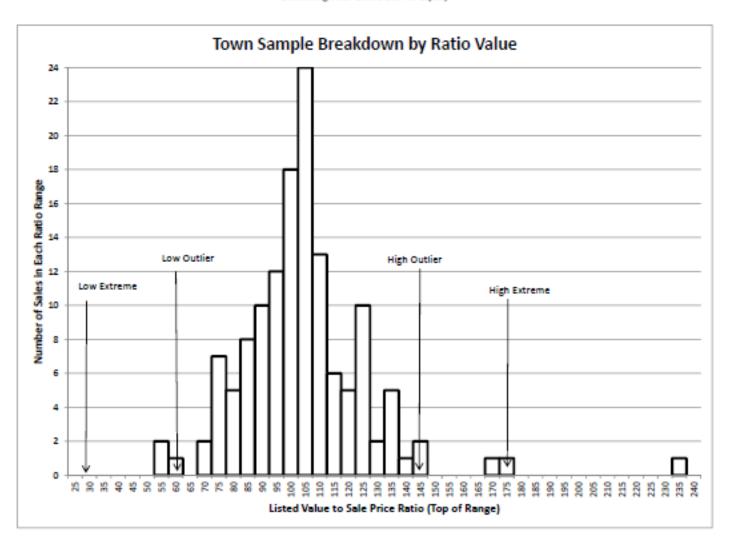
<sup>\*</sup>Calculate a Sum of absolute deviations =SUM (highlight cells) for deviation.

<sup>\*</sup>Calculate an Average Deviation = sum of deviations/count

<sup>\*</sup>COD = Average Absolute Deviation/Median\*100

| State of Ve. | State of Vermont - Division of Property Valuation and Review |                        | Certified Sales Report - REPRINT                                 |   | Equalization Study-                               |  |
|--------------|--|------------------------|--|---|---|--|
| Winhall      | 1772   |                        | Teri Gilderaleeve  | SALES DETWEEN   | Weeks: *1/2010 and 3/31/2013                      |  |
|              |  | This summary report    | This summary report is also present for each category and class. | gory and class.   |   |  |
| Sales Tov    | Sales Town Summary Report                                    |                        |  |   |   |  |
|              |  | Town Sample Valid? YES | 90% confident that true aggregate ratio                          | YES (90% confident that true aggregate ratio is within 10% of sample ratio. See Samping Error.) | par.)   |  |
| 136          | 136 Transactions (Includes Outliers/Extremes/Influentials)   |                        | Original Data (All Valid Sale: Transaction:)                     |   |   |  |
| 390,744      | 390,744 Average Sales Price                                  | 89.40                  | \$9.40 Low InterQuartile Value                                   |   | KATIOS and CONFIDENCE INTERVALS<br>(Trimmed Data) |  |
| 100.13       | 2001,745 Average Linked Value<br>100.13 Average Ratio        | 110.26                 | 110.26 Hi InterQuartile Value<br>20.86 InterCountile Renes       |   | 94.71 Low 90 Percent Value of Aggregate           |  |
| 100.00       | 100.00 Median Ratio  |                        |  |   | 100.48 Hi 90 Percent Value of Aggregate           |  |
| 30.06        | 50.06 Low Ratio  |                        |  |   | 97.60 Aggregate Ratio                             |  |
| 166.6        | 166.67 High Radio  | 58.11                  | 58.11 Value of Outlier Low Limit                                 | 3 Number of Low Outliers  | 2.95% Sampling Error                              |  |
| 1.03         | 1.03 Price Related Differential (Regression Index)           | 141.55                 | 141.55 Value of Outlier High Limit                               | 2 Number of Hi Outliers   | 20.88 Weighted Standard Deviation                 |  |
| 13.5         | 13.53 COD  | 26.82                  | 26.82 Value of Extreme Low Limit                                 | 0 Number of Low Extremes/Influentials   |   |  |

#### **Evaluating Your Grand List For Equity**



#### **Explanation of the Sales Summary Report**

|                       |     | Top Center of Page - Reliable Estimator                                   |
|-----------------------|-----|---|
| Town Sample<br>Valid? | YES | (90% confident that true aggregate ratio is within 10% of sample ratio.*) |

|         | Left Third of Page - Descriptive Statistics                        |
|---------|--|
| 136     | Transactions (Includes Outliers/Extremes)                          |
| 390,744 | Average Sales Price  |
| 381,349 | Average Listed Value   |
| 100.13  | Average Ratio  |
| 100.00  | Median Ratio   |
| 50.06   | Low Ratio  |
| 166.67  | High Ratio   |
| 1.03    | Price Related Differential (Regression Index)                      |
| 13.53   | COD  |
| 19      | Number of Transactions with Assessment Ratio Between .98 and 1.02  |
| 14%     | Percent of Transactions with Assessment Ratio Between .98 and 1.02 |

|        | Middle Third of Pag               | ge - Trimming          |
|--------|-----------------------------------|------------------------|
|        | Original Data (All Valid Sales Tr | ansactions)            |
| 89.40  | Low InterQuartile Value           |                        |
| 110.26 | Hi InterQuartile Value            |                        |
| 20.86  | InterQuartile Range               |                        |
| 58.11  | Value of Outlier Low Limit        | Number of Low Outliers |
| 141.55 | Value of Outlier High Limit       | Number of Hi Outliers  |
| 26.82  | Value of Extreme Low Limit        | Number of Low Extremes |
| 172.84 | Value of Extreme High Limit       | Number of Hi Extremes  |

|        | Right Third of Report - Estimator |
|--------|-----------------------------------|
|        | RATIOS and CONFIDENCE INTERVALS   |
|        | (Trimmed Data)                    |
| 94.71  | Low 90 Percent Value of Aggregate |
| 100.48 | Hi 90 Percent Value of Aggregate  |
| 97.60  | Aggregate Ratio                   |
| 2.95%  | (*)Sampling Error                 |
| 20.88  | Weighted Standard Deviation       |

#### Example of Calculating InterQuartile Ranges

104.73 Low InterQuartile Value (1σ)

130.40 High InterQuartile Value (1σ)

#### 25.67 InterQuartile Range

130.40 High InterQuartile Value

- <u>104.73</u> Low InterQuartile Value 25.67

#### 66.23 Value of **Outlier** Low Limit

104.73 Low InterQuartile Value

- <u>38.51</u> InterQuartile Value Times 1.5 (number above in red x 1.5) 66.23 Value of Outlier Low Limit

#### 168.91 Value of Outlier High Limit

130.40 High InterQuartile Value

+ <u>38.51</u> InterQuartile Value Times 1.5 (number above in red x 1.5) 168.91 Value of Outlier High Limit

#### 27.72 Value of Extreme Low

104.73 Low InterQuartile Value

- <u>77.01</u> InterQuartile Value Times 3 (number above in red x 3) 27.72 Value of Extreme Low (anything lower will not be used in study)

#### 207.41 Value of Extreme High Limit

130.40 High InterQuartile Value

+ <u>77.01</u> InterQuartile Value Times 3 (number above in red x 3) 207.41 Value of Extreme High Limit (anything higher will not be used in study)

#### IV. Coefficient of Dispersion

- The coefficient of dispersion is a measurement of uniformity of appraised values and can be a measure of the quality of the assessment process.
- The steps in the computation of the coefficient of dispersion are:
  - o Find the difference, or absolute deviation (disregarding the plus or minus), between each individual assessment ratio (sales ratio) measured against the median ratio. Sum these differences for total absolute deviation.
  - o Divide the sum of the deviation, or differences, by the total number of properties sold to locate the average absolute deviation.
  - o Divide the average absolute deviation by the median ratio and multiply this result by 100.
- The resultant coefficient of dispersion, also known as the "index of assessment inequality," is the percentage by which the various individual assessment sales ratios differ, on the average, from the median ratio.

#### Illustration:

| 1.           |              |                           |                                   |
|--------------|--------------|---------------------------|-----------------------------------|
| <u>Ratio</u> | Median Ratio | <b>Absolute Deviation</b> |                                   |
|              |              | from Median               |                                   |
|              |              |                           | (Expression as an absolute value) |
| 46.16%       |              | 53.19 \                   |                                   |
| 62.78%       |              | 36.57                     |                                   |
| 65.44%       |              | 33.91                     |                                   |
| 76.50%       |              | 22.85                     |                                   |
| 79.09%       |              | 20.26                     |                                   |
| 81.91%       |              | 17.44                     |                                   |
| 85.20%       |              | 14.15                     |                                   |
| 85.21%       |              | 14.14                     |                                   |
| 87.41%       |              | 11.94                     |                                   |
| 95.78%       |              | 3.57                      |                                   |
| 97.37%       |              | 1.98                      | 23 sales                          |
| 99.35%       | Median       | .00                       |                                   |
| 99.86%       |              | .51                       |                                   |
| 100.28%      |              | .93                       |                                   |
| 100.32%      |              | .97                       |                                   |
| 100.45%      |              | 1.10                      |                                   |
| 103.00%      |              | 3.65                      |                                   |
| 103.75%      |              | 4.40                      |                                   |
| 105.33%      |              | 5.99                      |                                   |
| 105.94%      |              | 6.59                      |                                   |
| 115.43%      |              | 16.08                     |                                   |
| 134.80%      |              | 35.45                     |                                   |
| 163.20%      |              | <u>63.85</u> /            |                                   |
|              |              | Total 369.52              |                                   |
|              |              | (369.52 / 23) = 16        | .07                               |
|              |              |                           |                                   |

Total Deviation / Count = Average Deviation:  $(16.07 / 99.35) = .1617 \times 100 = 16.17$  (Average Deviation / Median)  $\times 100 = 16.17 \times 100 = 16.1$ 

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#### Coefficient of Dispersion

0.00 - 9.90% 10.00 - 19.90% 20.00% and above

#### **Uniformity of Assessment**

Excellent

Reasonable (closer to 20 should be monitored by town) Exceeds statutory benchmarks & triggers Reappraisal Order

The relative difficulty of the assessment problem is an important factor to be considered in the comparison of coefficients of dispersion between areas and among classes of property. It is reasonable to expect a higher degree of equality in those areas with homogeneous properties to be assessed. Conversely, a lesser degree of uniformity is to be anticipated in those areas with a greater variety of properties. Land is a good example of this and an absence of market criteria.

Statistical Extremes are not used to calculate Coefficient of Dispersion (COD).

#### Common Level of Assessment / Appraisal Calculation

|          | SALE         | LISTED     |                     | ABS DEV<br>FROM |                   |            |
|----------|--------------|------------|---------------------|-----------------|-------------------|------------|
| CATEGORY | PRICE        | VAL        | ASSESS RATIO        | MEDIAN          |                   |            |
| Col A    | Col B        | Col C      | Col D               | Col E           | Row               |            |
| R1       | 108000       | 97200      | 90.00%              | 10.00           | 3                 | _          |
| R1       | 300000       | 229500     | 77.00%              | 23.00           | 4                 | =          |
| R1       | 99500        | 95300      | 96.00%              | 4.00            | 5                 | =          |
| R2       | 183250       | 163300     | 89.00%              | 11.00           | 6                 | _          |
| R2       | 250000       | 250000     | 100.00%             | 0.00            | 7                 | =          |
| R2       | 471000       | 472300     | 100.00%             | 0.00            | 8                 | =          |
| MHL      | 60000        | 63200      | 105.00%             | 5.00            | 9                 | =          |
| V1       | 152000       | 148000     | 97.00%              | 3.00            | 10                | _          |
| V2       | 64000        | 66400      | 104.00%             | 4.00            | 11                | =          |
| MISC     | 35000        | 38900      | 111.00%             | 11.00           | 12                | =          |
| MISC     | 49900        | 57600      | 115.00%             | 15.00           | 13                | =          |
|          | 1772650      | 1681700    | Total<br>Deviation  | 86.00           | 16                | _          |
|          |              |            | 1                   |                 | •                 |            |
|          | CLA          | 94.87%     |                     | 0.08            | Average Deviation | 17         |
|          | Median       |            |                     |                 |                   |            |
|          | Ratio        | 100.00%    |                     | 7.82            | COD               | 18         |
|          | Count        | 11         |                     |                 | 1                 | 19         |
| CLA=     | Total Listed | Value/Tota | l Sale Price (=C16, | /B16)           | 1681700 / 1772650 | =<br>94.87 |

Column D= Listed Value divided by Sale Price (=C3/B3, C4/B4, C5/B5, (enter this calculation and then copy down) etc) B16= Total of all Sale Prices (=sum(B3:B13)) 1,772,650 C16= Total of all Listed Values (=sum(C3:C13)) 1,681,700 Median Ratio= Median of all Ratios 100% (=Median(D3:D13)) Count= Total number of samples (=Count(B3:B13))\* \*any column will work as long as you only include those with data for a correct count) = 11 Column E= Absolute deviation from the Median (=ABS(D3-C\$18) (enter this calculation and then copy down) Total Deviation= Total of all deviations (=sum 86.00 (E3:E13)) Average Deviation= Average of all deviations 7.82 (=E16/C19)

(7.82 / 100) x 100

= 7.82

COD=

#### What Does a COD Tell Me?

- If the COD of less than 5% is an indicator of Sales Chasing.
- If it's to high there is a high degree inequity in your town.
- 20% = 100 points spread for 95% of the ratios (i.e. 50 to 150 points)

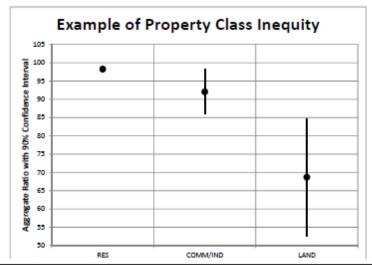
Average Deviation/Median Ratio (=E17/C18) x 100

- A reasonable range 7% to 17% +/-
- Not only the Town Level can be useful also look as individual categories and classes

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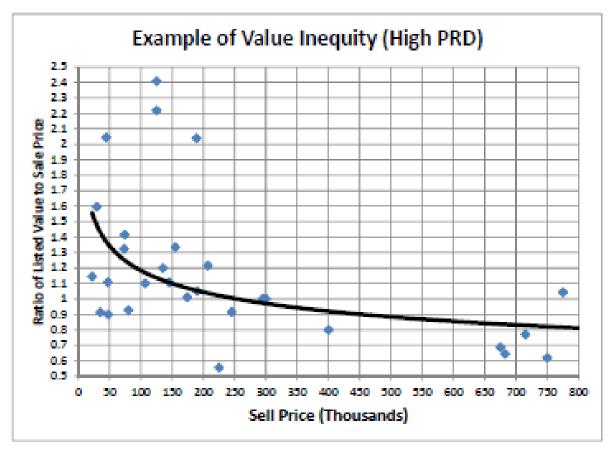
#### V. Identify Internal Inequity

- Use the categories and classes
- Recent reappraisal or "good" CLA /
- COD no guarantee of equity
- Compare mean, median and aggregate ratios
- Investigate further if more than ten points difference
- Caution: difference may not be significant if small sample size and /or high variability
- Particular attention if on opposite sides of split grand list (i.e., nonresidential open land versus residences)
- Internally equitable grand lists equalize well



|                      | Residen- | Comm / | Open Land |
|----------------------|----------|--------|-----------|
|                      | tial     | Ind    |           |
| Transactions         | 378      | 21     | 19        |
| Average Sales Price  | 305519   | 523624 | 199402    |
| Average Listed Value | 300230   | 482098 | 136985    |
| Average Ratio        | 98.55    | 98.24  | 78.85     |
| Median Ratio         | 98.28    | 97.38  | 81.13     |
| Low Ratio            | 72.18    | 57.16  | 27.17     |
| High Ratio           | 135.72   | 152.49 | 158.32    |
| PRD                  | 1.00     | 1.07   | 1.15      |
| COD                  | 7.08     | 15.72  | 25.96     |
| Aggregate Ratio      | 98.27    | 92.07  | 68.70     |

- Measure = PRD (Price-Related Differential)
- Ratio of mean to weighted mean
- Regressive (PRD > 1.03) = Higher value properties are assessed proportionally lower than lower value properties.
- Progressive (PRD < 0.98) = Lower value properties are assessed proportionally lower than higher value properties.
- In Vermont, most samples are slightly to severely regressive. A scatterplot of ratios versus sale price shows a downward slope higher value sales have lower ratios.
- Problem if over 110



- PRD is 125
- Parcels selling under \$50,000 assessed around 130% of market value
- Parcels selling over \$350,000 assessed around 70% of market value
- Tax burden almost double on lower value parcels

#### Glossary of Terms

**Accuracy** - it is a description of systematic errors, a measure of statistical bias; as these cause a difference between a result and a "true" value, International Organization for Standardization (ISO) calls this *trueness*.

**Aggregate Ratio** - In the equalization study, the figure you get when the sum of the assessments is divided by the sum of the sale prices. May also be called the weighted mean or the weighted average ratio.

**Category** (see also use class) – All taxable properties in Vermont are classified into 15 categories based on their use. For example, R1 refers to small acreage residential and UE to utility electric. The goal is to group properties with similar uses together.

Class (see also use class) – There are 4 classes of property that are formed by the aggregation of the 15 categories into like-use groups. They are residential (R1, R2, MHU, MHL, V1 and V2), commercial / industrial (COMM, CMA and IND), utilities (UE and UO), and open land (Farm, Wood and MSC).

Coefficient of Dispersion (COD) - The COD is a measure of uniformity of appraisals for all properties on the grand list. If, for example, a town has valued every single property at 100% of fair market value (that is, every property has an assessment to fair market value ratio of 100%), then there is zero dispersion, hence 0.00 percent COD. Similarly, if every single property is assessed at 80% of fair market value, there is zero dispersion. If, however, the town median assessment to sales ratio is 80%, but individual assessments vary markedly, either above or below the median, then the disparity of assessments will reflect in a COD greater than 0%. As the disparity increases, the COD correspondingly increases.

Zero is a perfect score as a coefficient of dispersion. It indicates absolute fairness insofar as every taxpayer is appraised at exactly the same percentage of fair market value. The higher the number, the greater the dispersion, or disparity, in how properties are assessed in that town. Because of fluctuations in the market, and because properties are constantly being improved or changed, a perfect score is close to impossible. A coefficient of dispersion of 10 or lower is excellent. Statistically, it is the average deviation of a group of RATIOS from the TOWN-WIDE MEDIAN expressed as a percentage of the MEDIAN.

The statutory definition is in 32 VSA, § 5401(1). Vermont municipalities will be required to reappraise when the COD falls above 20%. 32 VSA, § 4041a.

Common Level of Appraisal (CLA) - In Vermont law, "the ratio of the aggregate value of local education property tax grand list to the aggregate value of the equalized education property tax grand list." 32 VSA, § 5401(3). It is essentially a measure of how close a town or city's local appraisals are to fair market value. Vermont municipalities are required to reappraise when the CLA falls below 80%. 32 VSA, section 4041a.

Confidence Interval (see also confidence level) – An interval calculated around the aggregate ratio. The high and low values in the interval form a range within which one can predict (within the limits of the confidence level) that the true ratio for the grand list exists. Vermont's study required that the interval not exceed a range of plus and minus 10% around the aggregate ratio. This is the maximum range of the interval. The actual range is generally considerably less but will depend on the size of the sales sample and its variability.

Confidence Level (see also confidence interval) — The required level of confidence to achieve a preestablished level of statistical reliability. Vermont's study is based on a 90% confidence level. This means that if we were to repeatedly select sales samples from a grand list, the resulting equalization ratios would be within the calculated confidence interval 9 out of 10 times. Ratios used for equalization are calculated at the lowest level of sales aggregation (see also category, class, town-wide and use class) that achieves the 90% level.

**Extreme Ratios** (see also outlier ratios and interquartile range) – Extreme ratios are those identified as being markedly higher or lower than the aggregate ratio. If a ratio is identified as being extreme, its inclusion in the study would distort the results. Extreme ratios are therefore not used to calculate study results at any level of aggregation where they are identified.

**Level of Appraisal (LOA)** – Either a smaller sample of properties &/or lesser timeframe than the State Standards and doesn't include Current Use & Utility adjustments.

International Association of Assessing Officers (IAAO) - A non-profit educational association whose mission is to promote innovation and excellence in property appraisal and property tax policy and administration through professional development, education, research, and technical assistance.

Interquartile Values/Range (see also outlier and extreme ratios)- The values that divide a set of ratios into 4 equidistant parts with the lowest observation equal to 0% and the highest equal to 100%. The interquartile range is the distance from the 25th percentile to the 75th percentile. These statistics are used to identify outlier and extreme observations. An outlier is defined as a ratio that is beyond 1.5 times the interquartile range from either the 25th or the 75th percentiles. An extreme is defined as a ratio that is beyond 3 times the interquartile range from the same percentiles.

**Mean** - The result of adding all the values and dividing by the number of values. For instance, the mean of 3,5 and 10 is 6. (3+5+10=18; 18/3=6.) Also called the arithmetic mean or the average.

**Median Ratio** - The midpoint or middle value when a set of values is ranked in order of magnitude; if the number of values is even, the midpoint or average of the two middle values.

**Mode** - the most frequent value in the data set. This is the only central tendency measure that can be used with nominal data, which have purely qualitative category assignments.

Outlier Ratio (see also extreme ratio and interquartile range) – Ratios that are found to be statistically different from other sales ratios in a given sample. Outliers may deserve special attention depending on the variability of other sales ratios in the sample.

**Precision** - is a description of random errors, a measure of statistical variability.

**Price-Related Differential (PRD)** - The mean ratio divided by the aggregate ratio. Also called the regressivity index. This statistic is used to determine whether assessment practices are progressive or regressive. A PRD above 1.03 tends to indicate assessment regressivity (lower valued properties are assessed at a higher ratios). A PRD below .98 tends to indicate assessment progressivity (higher valued properties are assessed at a higher ratios).

**Regressivity Index** - See price-related differential.

**Reliable Ratio** (see also confidence level and confidence interval) - A ratio which is statistically accurate within a margin of error of plus or minus 10% at a 90% confidence level. The sale report indicates if this guideline was met at each level of sales aggregation.

**Townwide** (see also use class) - The highest level of sales sample aggregation in which all sales across all categories are included for a city or town.

**Trimmed Data** (see also extreme ratios) – This refers to the data used to calculate the equalization ratio (i.e., the aggregate or weighted mean) and its confidence interval after any extreme ratios have been eliminated.

Use Class – The classification of properties into groups based on their use. For example, residential, commercial, utility etc. All properties in Vermont are grouped into 15 categories. In conducting the equalization study, listed value to sale price ratios are calculated at the lowest level of aggregation that achieves a reliable ratio (see also reliable ratio). If a reliable ratio cannot be achieved at the category level, then the next higher level of aggregation (class) is used. If a reliable ratio is not achieved at this level, then the townwide ratio is used for equalization.



State of Vermont Department of Taxes  $Agency\ of\ Administration$ 

133 State Street Montpelier, VT 05633-1401

Phone: (802) 828-5860 Fax: (802) 828-2824

December 18, 2017

Town Clerk Town of Andover 953 Weston-Andover Andover, VT 05143

#### 2017 Equalization Study Results

This letter serves as notification of the results of Property Valuation and Review (PVR)'s 2017 equalization study. Every year we are required to certify the equalized education property value (EEPV or EEGL) and coefficient of dispersion (COD) for each Vermont town. 32 V.S.A § 5406. This letter also communicates the Common Level of Appraisal (CLA) for your town and explains how it will impact your homestead and nonresidential education tax rates.

| Education Grand List (from 411):       | \$166,896,400      |
|--|--------------------|
| Equalized Education Grand List (EEGL): | \$139,111,020      |
| Common Level of Appraisal (CLA):       | 119.97 % or 1.1997 |
| Coefficient of Dispersion (COD):       | 9.67 %             |

The **education grand list** listed here is what was reported by your town to the state on the 411 form with your town's cable (if applicable) and tax increment financing (TIF) amounts (if any) included. This number represents the town's total property value that is subject to the education property tax (from the most recent grand list available) and serves as the numerator in the computation of the CLA. Please note: tax revenue from any TIF property value is subject to allocation. 32 V.S.A. § 5404a.

The **equalized education grand list (EEGL)** represents PVR's statutorily-mandated estimate of total fair market value of the education grand list in your town and serves as the denominator in the computation of the CLA. To find out more about how the equalization study is conducted, how to read the certified sales report, and additional instructions on how to appeal your results, please see the "Introduction to Vermont's Equalization Study" document at:

tax.vermont.gov/research-and-reports/reports/equalization-study

The **common level of appraisal (CLA)** is determined by dividing the education grand list by the equalized education grand list. 32 V.S.A. § 5401. A number over 100% indicates that property in your town is generally listed for more than its fair market value. A number less than 100% indicates that property is generally listed for less than its fair market value. A CLA below 80% necessitates a reappraisal. 32 V.S.A § 4041a. The homestead and nonresidential tax rates in your town will be adjusted by your town's CLA. 32 V.S.A § 5402. The nonresidential rate in your town will be the statewide

nonresidential rate divided by your CLA. The homestead rate will be the town homestead rate (which is determined by the per-pupil spending of any school district(s) to which your town belongs) divided by the CLA. A CLA greater than 100% will result in a downward adjustment of tax rates, and a CLA less than 100% will result in upward adjustment.

To get answers to many common questions about tax rates and how they are determined, please see: <a href="mailto:tax.vermont.gov/research-and-reports/tax-rates-and-charts/education-tax-rates/faqs">tax.vermont.gov/research-and-reports/tax-rates-and-charts/education-tax-rates/faqs</a>

To see how the per-pupil spending of the district(s) to which your town belongs is calculated and how that, along with your town's CLA, makes the tax rates, please see the tax rate calculations link at: tax.vermont.gov/property-owners/understanding-property-taxes/education-tax-rates

The **coefficient of dispersion** (**COD**) is a measure of how fairly distributed the property tax is within your town. It is calculated as the average of the (absolute) difference of each sales ratio (list price divided by sales price) in the study from the median ratio. That result is then divided by the median ratio to get the COD, which is expressed as a percent. 32 V.S.A. § 5401. A high COD means that within your town many taxpayers are paying more than their fair share and many are paying less than their fair share. A COD over 20% necessitates a reappraisal. 32 V.S.A. § 4041a.

**Appeals:** A municipality may petition the director of Property Valuation and Review for a redetermination of its EEPV and/or COD. 32 V.S.A § 5408. All petitions must be in writing and signed by the chair of the municipality's legislative body. Petitions should contain a plain statement of matters being appealed and a statement of the remedy being sought. **Petitions must be received by PVR by the close of business on the 35th day after mailing of this letter.** Additional instructions on appeals can be found in the "Introduction to Vermont's Equalization Study" document at:

tax.vermont.gov/research-and-reports/reports/equalization-study

If you have any questions, please contact your district advisor or call 802-828-5860. For a copy of your town final computation sheet and certified sales report, please see:

tax.vermont.gov/research-and-reports/reports/equalization-study

Sincerely,

Gillea Ferrick

Jill Remick, Acting Director

Property Valuation and Review

cc: Chair, Board of Listers Chair, School Board Chair, Select Board Superintendent of Schools